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Region 1

Massachusetts, Maine, New Hampshire,
Vermont, Rhode Island, and Connecticut

Contact Factory

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Region 2

Northern New Jersey, New Jersey,
and New York City

Contact Factory

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Region 3

Southern New Jersey and
Eastern Pennsylvania

Richmond Associates

Neil Richmond
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Mays Landing, NJ 08330
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Region 4

Maryland, Virginia, Delaware and D.C

Applied Systems Marketing

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Waldorf, MD 206
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F: 301-638-5516
Email: jim@appliedsystemsmarketing.com

Region 5

North Carolina and South Carolina

Mark A. Lee Associates

Mark Lee
8817 Cherry Blossom Lane
Cornelius, NC 28031
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F: 704-892-6250
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Region 6

Georgia

Cutting Edge Marketing Agents, Inc.

Ken T. Gibson
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Alpharetta, GA 30022
T: 770-649-9337
F: 770-587-4078
E-mail: kgibson@cuttingedgereps.com

Region 7

Florida

Florida Reps

Keith Deloach
Steve Smith
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Region 8

Alabama and Tennessee

Cutting Edge Marketing Agents, Inc.

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Region 9

Kentucky, Ohio, and Southern West Virginia

Paglio & Associates, Inc.

Lon Paglio
7 River Street
Chagrin Falls, OH 44022
T: 440-247-8908
F: 440-247-1009
E-mail: pagassoc@aol.com

Region 10

Upstate New York, Western Pennsylvania
and Northern West Virginia

Contact Factory

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Region 11

Lower Michigan and Indiana

Contact Factory

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Region 12

Northern Illinois

Don Camacho & Associates

Don Camacho
43451 North Highway 41
Zion, IL 60099
T: 847-838-2900
F: 847-838-2950
Email: donjr@doncamacho.com



Region 13

Mississippi, Arkansas and Louisiana

Contact Factory

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Mike Alsman
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F: 909-868-0777
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Region 14

Wisconsin and Upper Michigan

Don Camacho & Assoc

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F: 847-838-2950
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Region 15

North Dakota, South Dakota
and Minnesota

Contact Factory

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Region 16

Eastern Nebraska, Kansas, Missouri, and Iowa
and Southern Illinois

Contact Factory

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Region 17

Oklahoma and Texas (excluding El Paso)

Magnus

Biff Bearden
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Region 18

Colorado, Utah, Montana, Wyoming
and Idaho

Associated Representatives

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Region 19

Washington, Oregon and Alaska

Pro-Pacific Agents, Inc

Robin Oury
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Email: robin@pro-pacific.com

Region 20

Northern California (North of Kern County
Line) and Nevada (excluding Clark, Nye and
Lincoln Counties)

Walter Zebrowski Associates

Tom Zebrowski
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T: 415-883-3222
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Region 21

Southern California and
Clark County, NV

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Region 22

Arizona, New Mexico and
El Paso, TX

Goff Sales

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International Sales

Contact Factory

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